

30/01/15



INCOTERMS 2010

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	Loading on truck 	Customs procedures for export 	Transport to port of Export 	Unloading from truck at port of export 	Charges for loading on ship at port of export 	Transport to port of import 	Charges for unloading from ship at port of import 	Loading on truck at port of import 	Transport to destination 	Insurance 	Customs procedures for import 	Import duties 	Mode of transport
EXW	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	✗	Truck, Ship, Airplane
FCA	✓	✓	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗	Truck, Ship, Airplane
FAS	✓	✓	✓	✓	✗	✗	✗	✗	✗	✗	✗	✗	Ship
FOB	✓	✓	✓	✓	✓	✗	✗	✗	✗	✗	✗	✗	Ship
CFR	✓	✓	✓	✓	✓	✓	✗	✗	✗	✗	✗	✗	Ship
CIF	✓	✓	✓	✓	✓	✓	✗	✗	✗	✓	✗	✗	Ship
CPT	✓	✓	✓	✓	✓	✓	✗	✗	✗	✗	✗	✗	Truck, Ship, Airplane
CIP	✓	✓	✓	✓	✓	✓	✗	✗	✗	✓	✗	✗	Truck, Ship, Airplane
DAT	✓	✓	✓	✓	✓	✓	✓	✓	✗	✗	✗	✗	Truck, Ship, Airplane
DAP	✓	✓	✓	✓	✓	✓	✓	✓	✓	✗	✗	✗	Truck, Ship, Airplane
DDP	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Truck, Ship, Airplane

✓ Costs and risks for seller

✗ Costs and risks for buyer

