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# COMPANY PROFILE



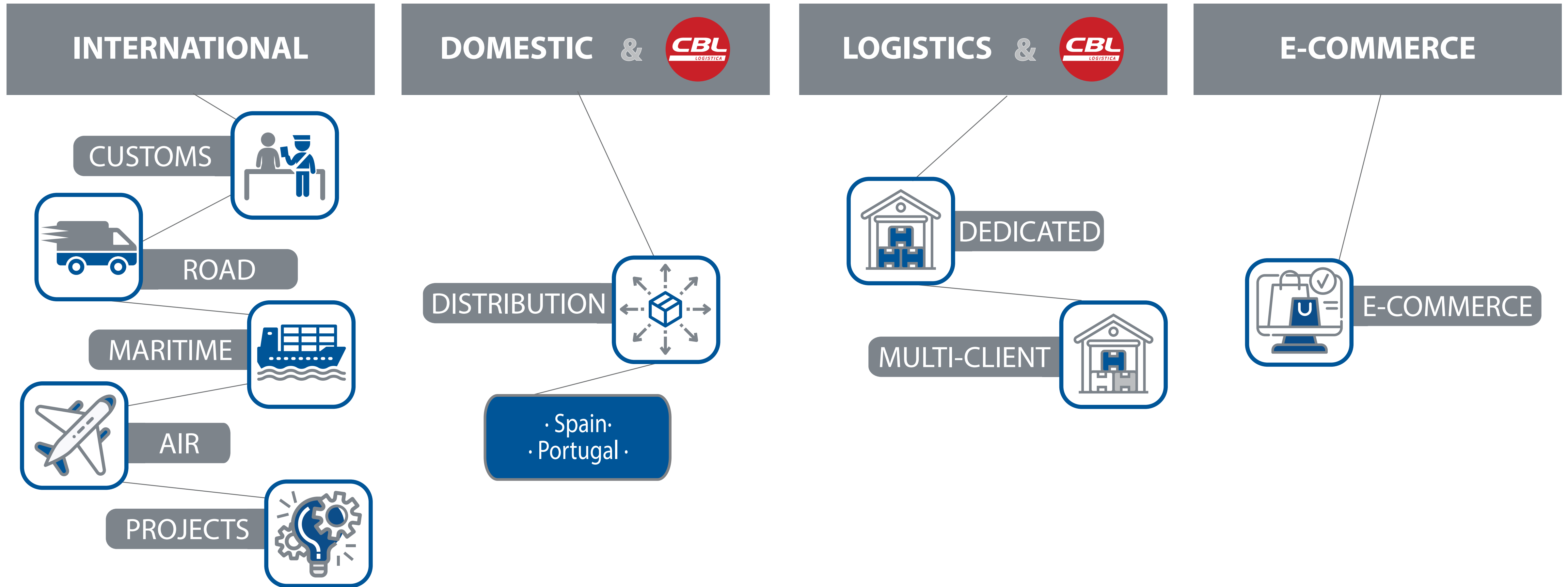




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## 1. THE COMPANY

# 1. The Company - Divisions



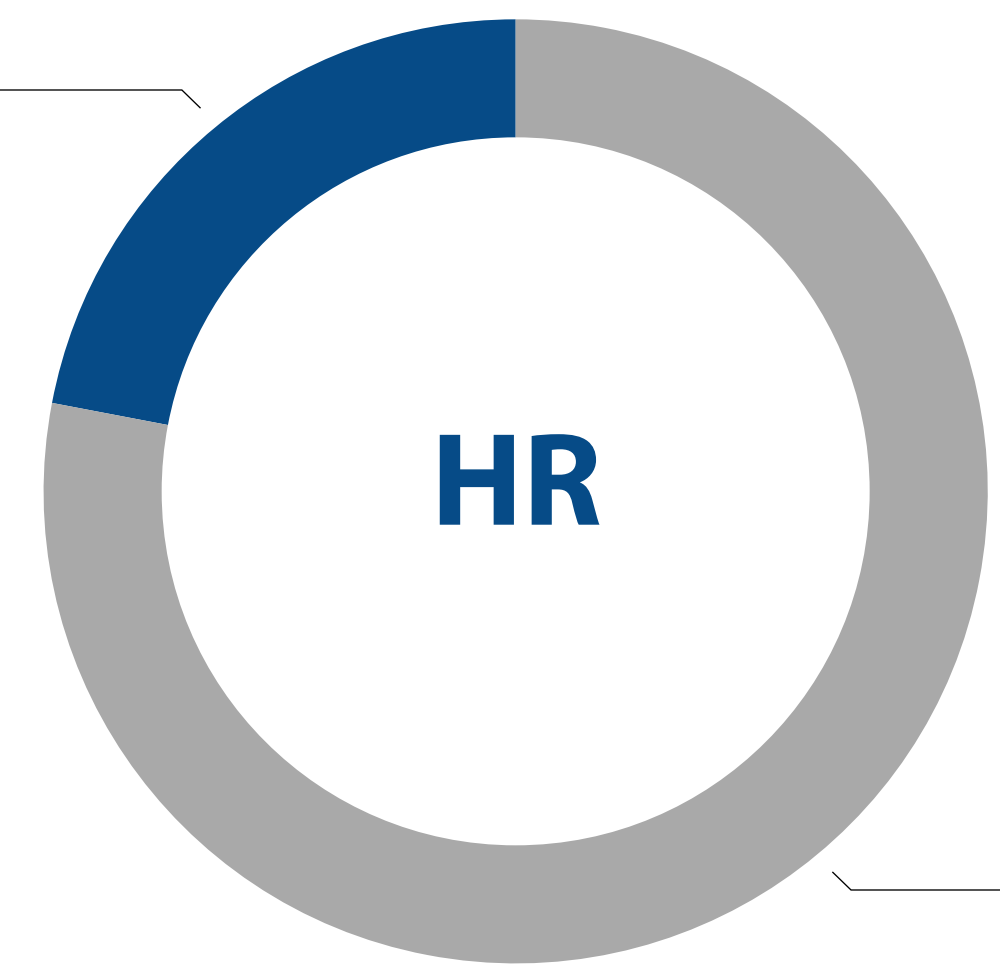
# 1. The Company - Infrastructure - International Hubs in Spain



# 1. The Company - Dimensions

International

22 %



**HR**

Logistics

12 %

International

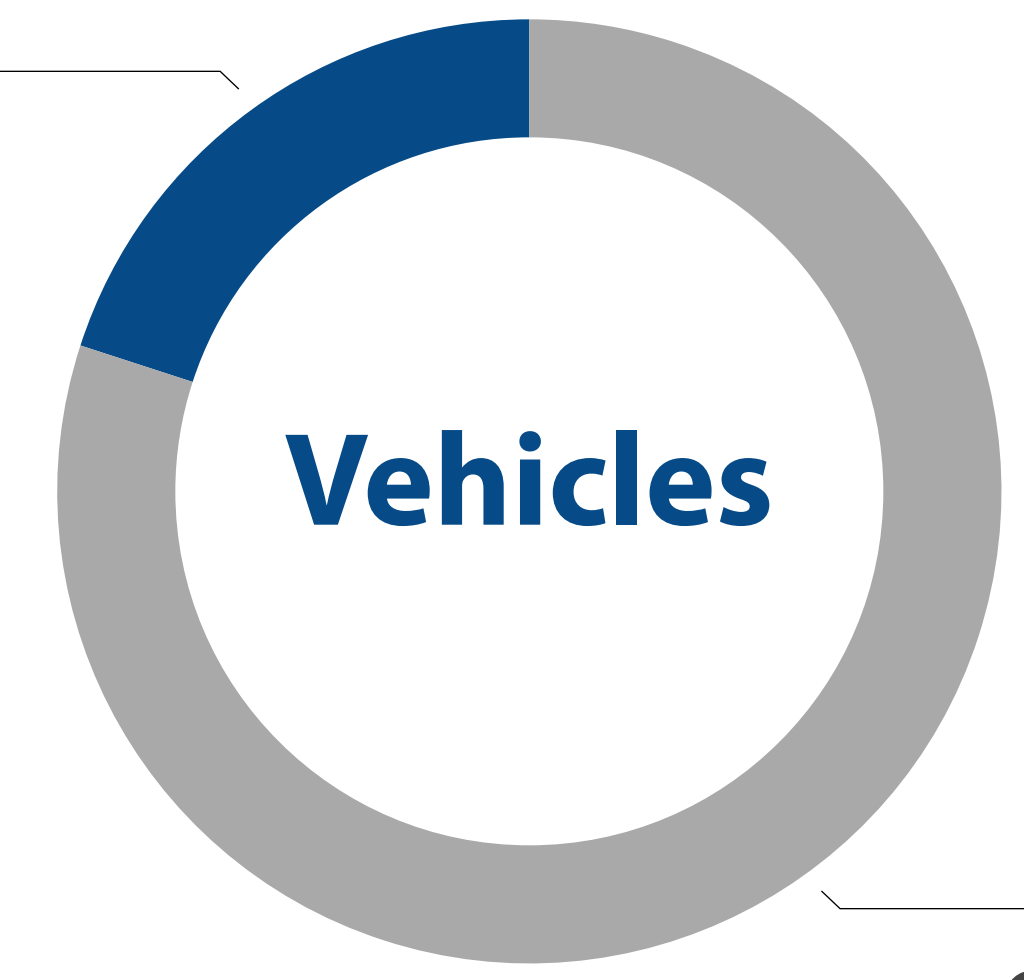
16 %



**Warehouses**

Long Distance

20 %



**Vehicles**

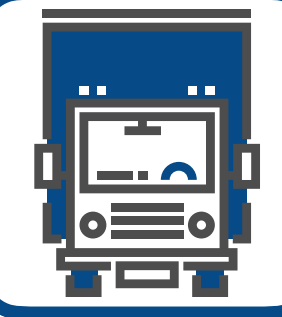
80 %  
Capillary



**1,443**  
employees



**100**  
warehouses

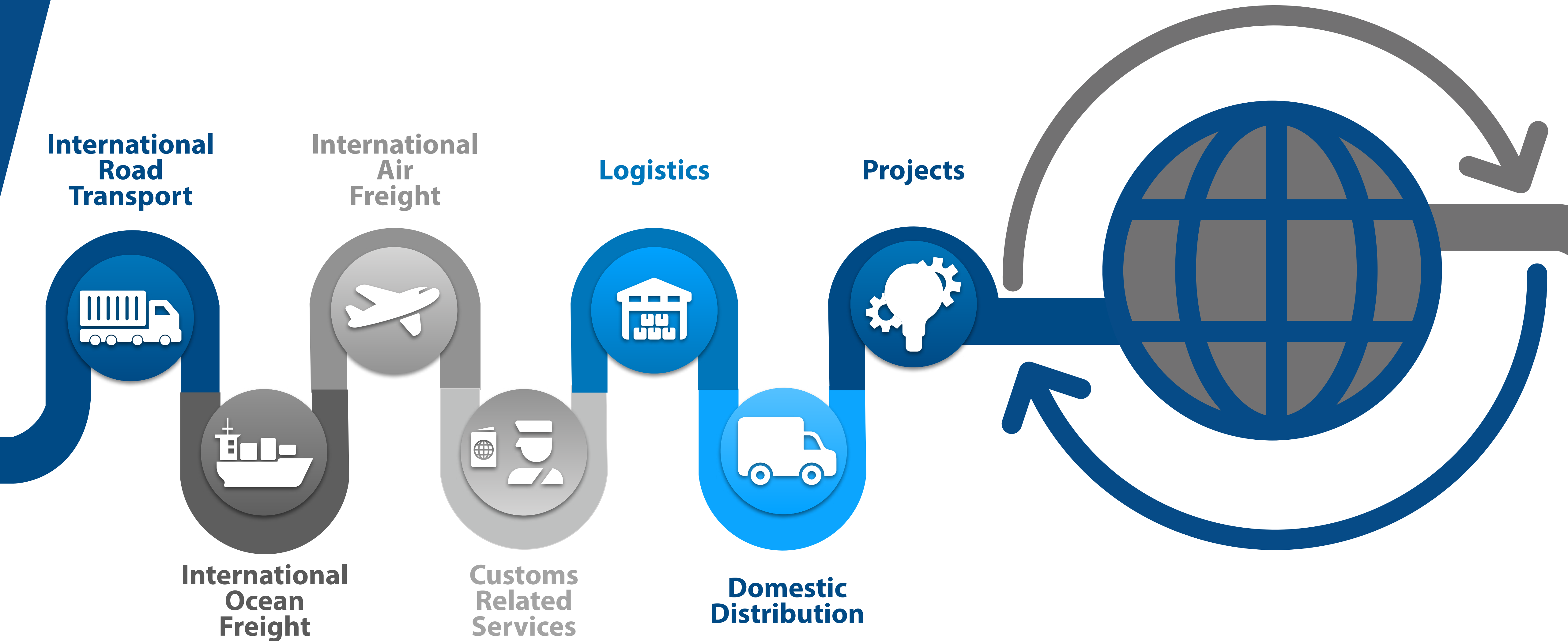


**1,432**  
vehicles





# 1. The Company - What we do?



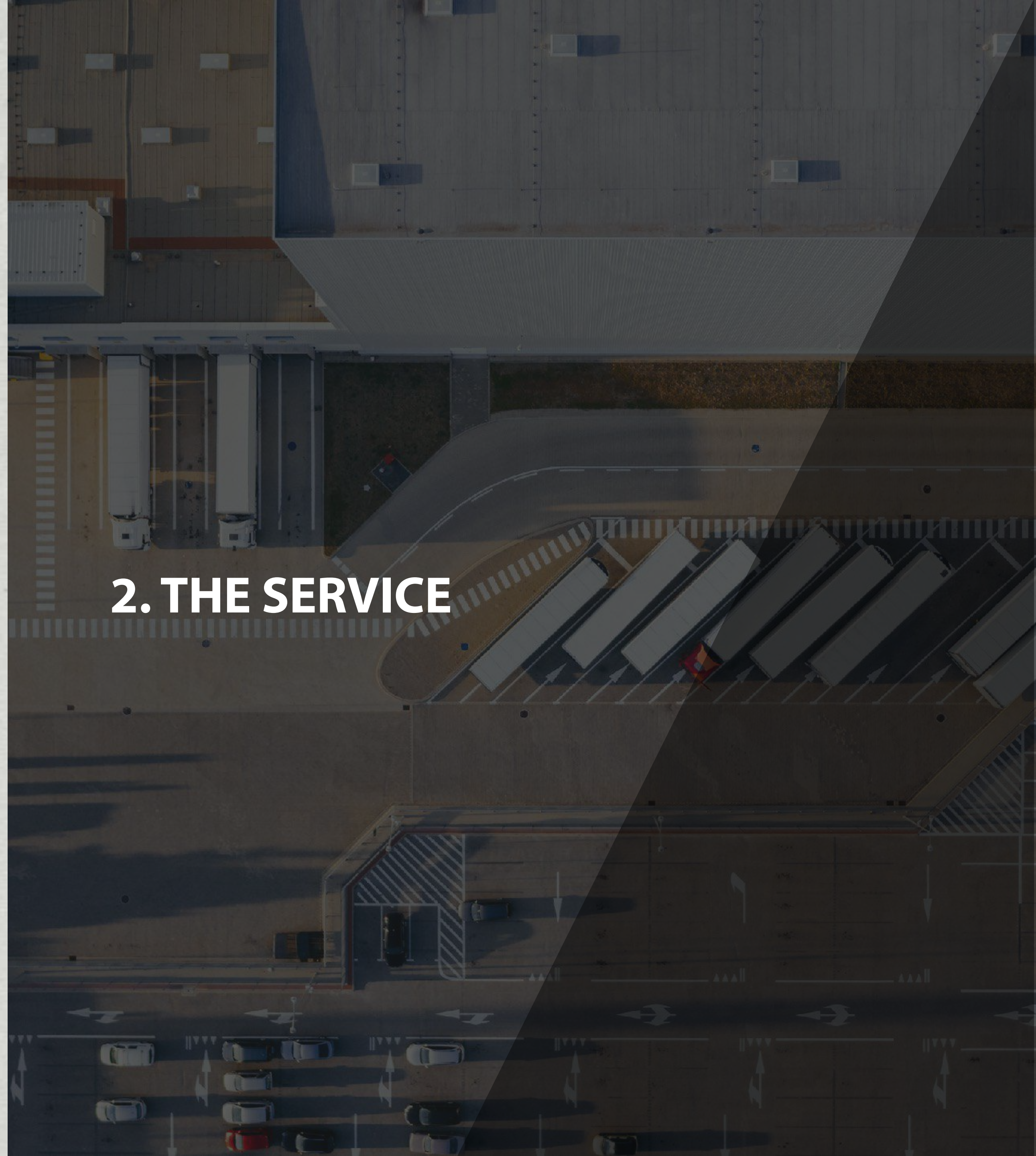
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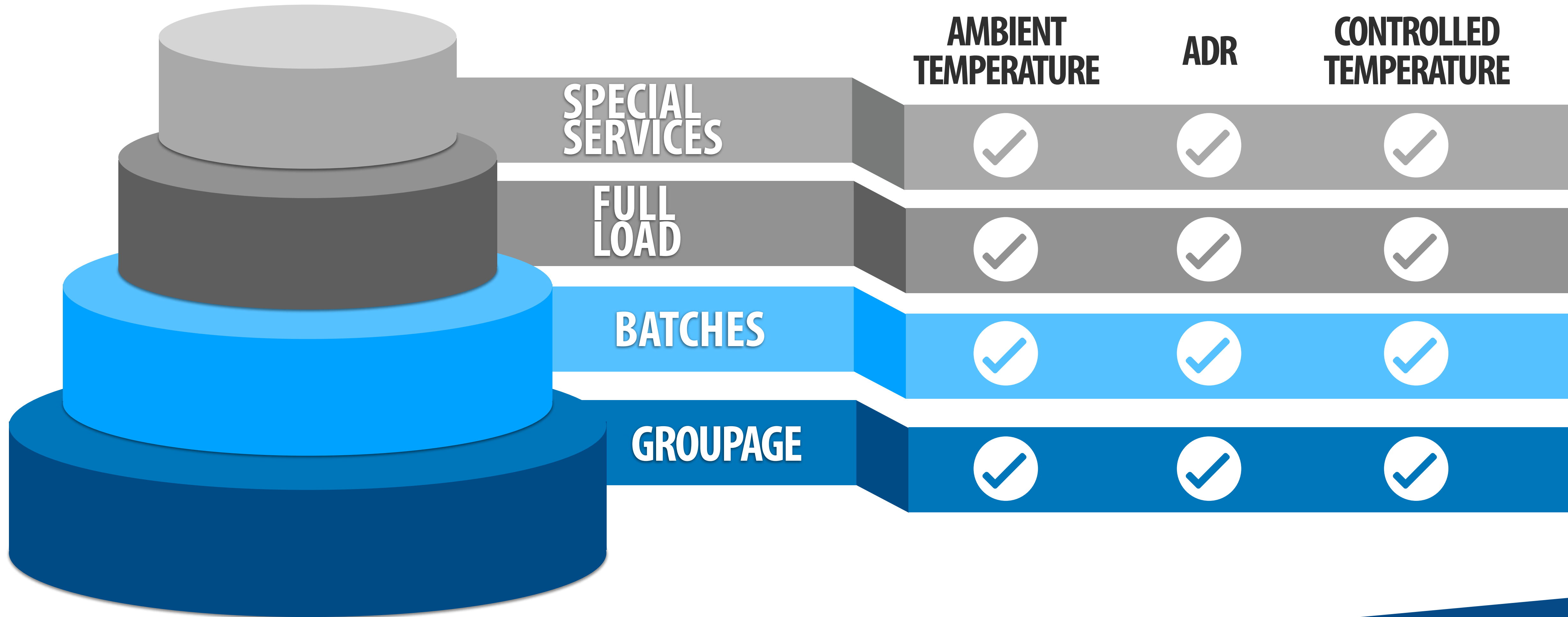
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## 2. THE SERVICE





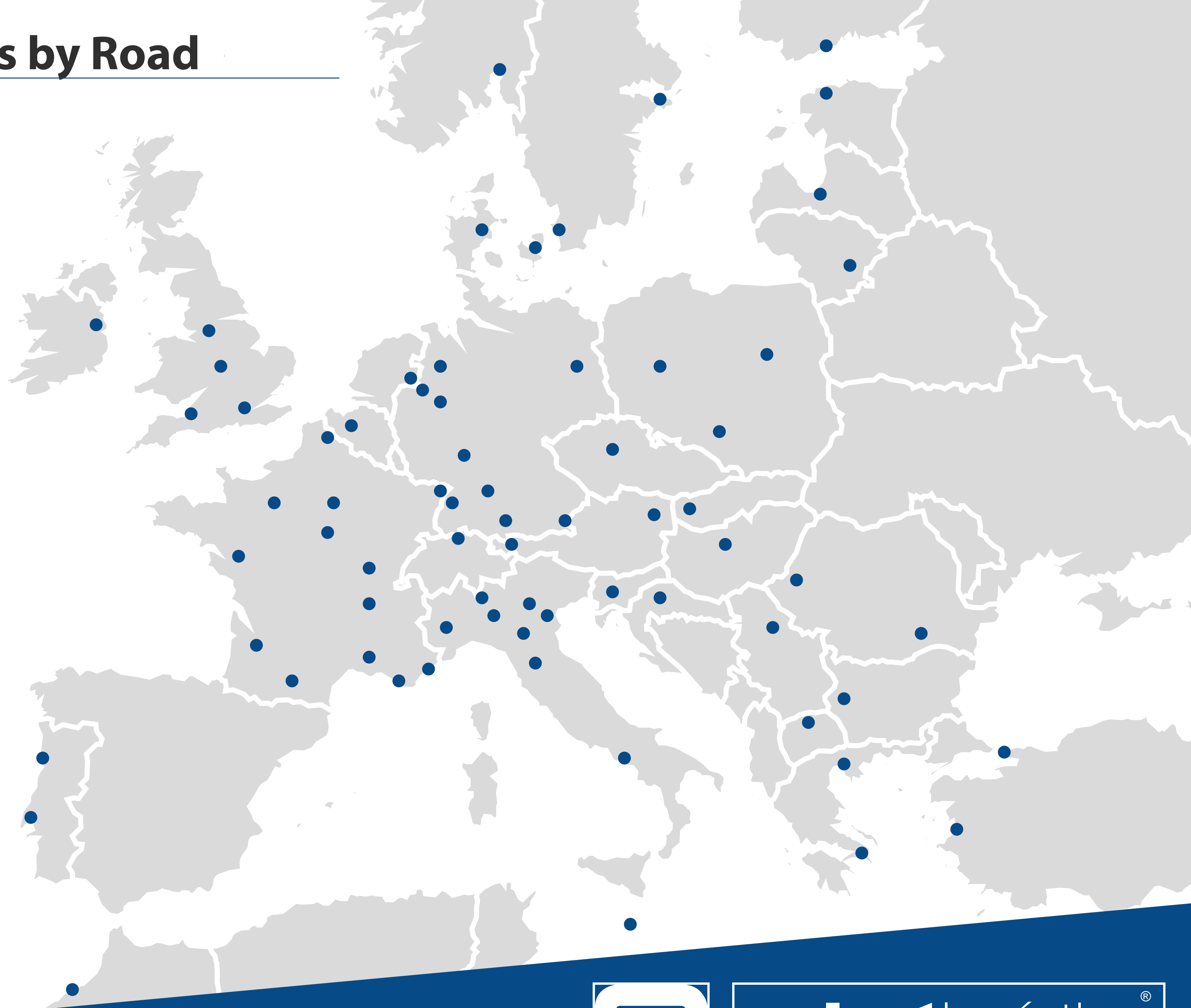
## 2. The Service - International Road Transport





## 2. The Service - Main destinations by Road

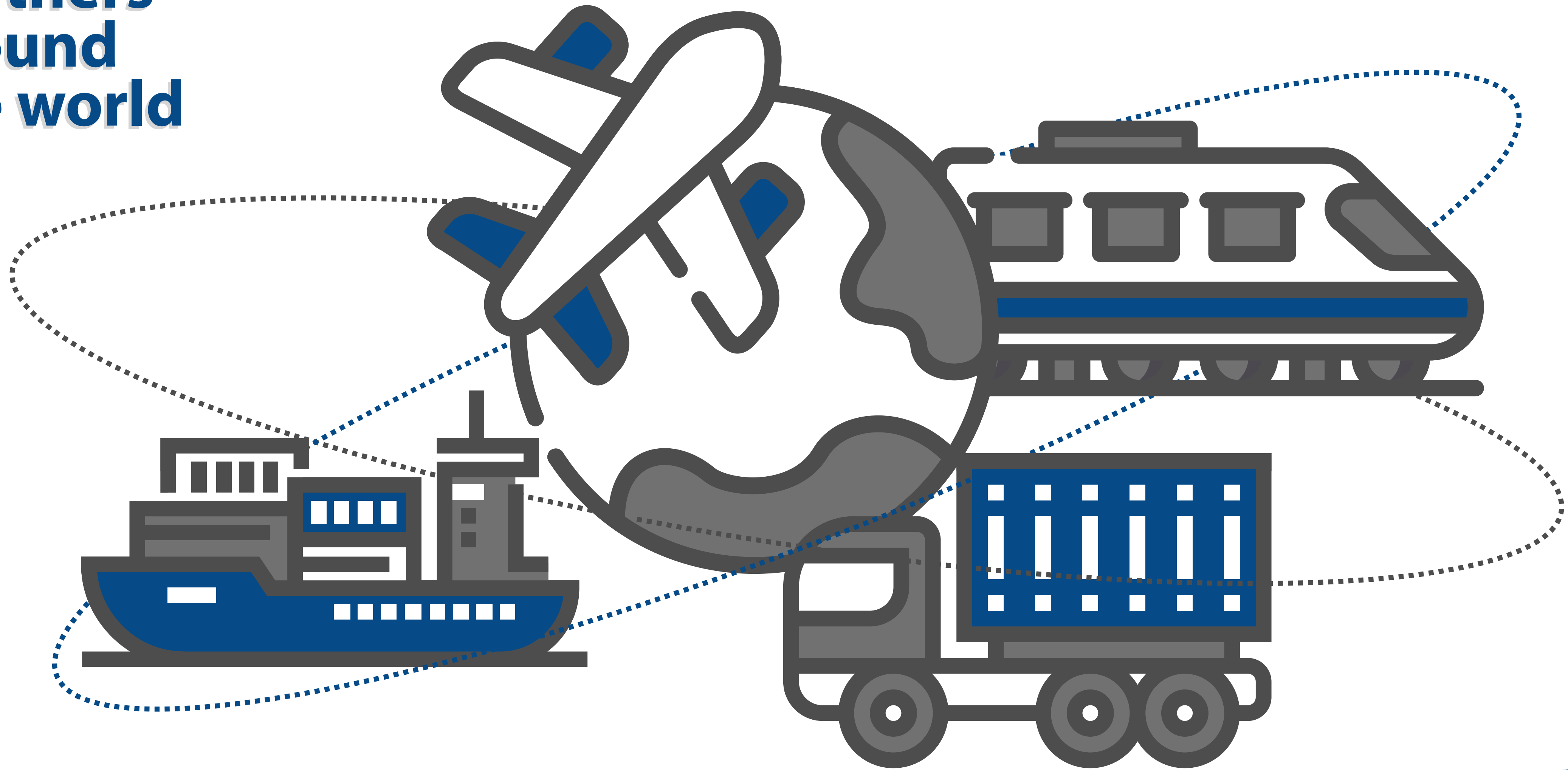
FRANCE	IRELAND
ITALY	SLOVENIA
GERMANY	CZECH REPUBLIC
GREAT BRITAIN	CROATIA
POLAND	MACEDONIA
PORTUGAL	SERBIA
GREECE	BULGARIA
AUSTRIA	HUNGARY
SWEDEN	SLOVAKIA
DENMARK	ESTONIA
ROMANIA	LATVIA
BELGIUM	LITHUANIA
SWITZERLAND	MALT
NORWAY	TURKEY
FINLAND	MOROCCO
NETHERLANDS	





## 2. The Service - Global geographical coverage in Maritime and Air

**Partners  
around  
the world**



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## 2. The Service - International Ocean Freight

**Salvat Logística** has special global agreements with major shipping companies, enabling us to ensure competitiveness in freight rates, reliable transit times, and space on ships, offering services such as:

- Groupage or Less than a Container Load (LCL). Consolidation of split loads.
- Full Container Load (FCL).
- Over-dimensioned loads and special operations.
- In land service - Port to Port and Door to Door.
- Cross Trade.

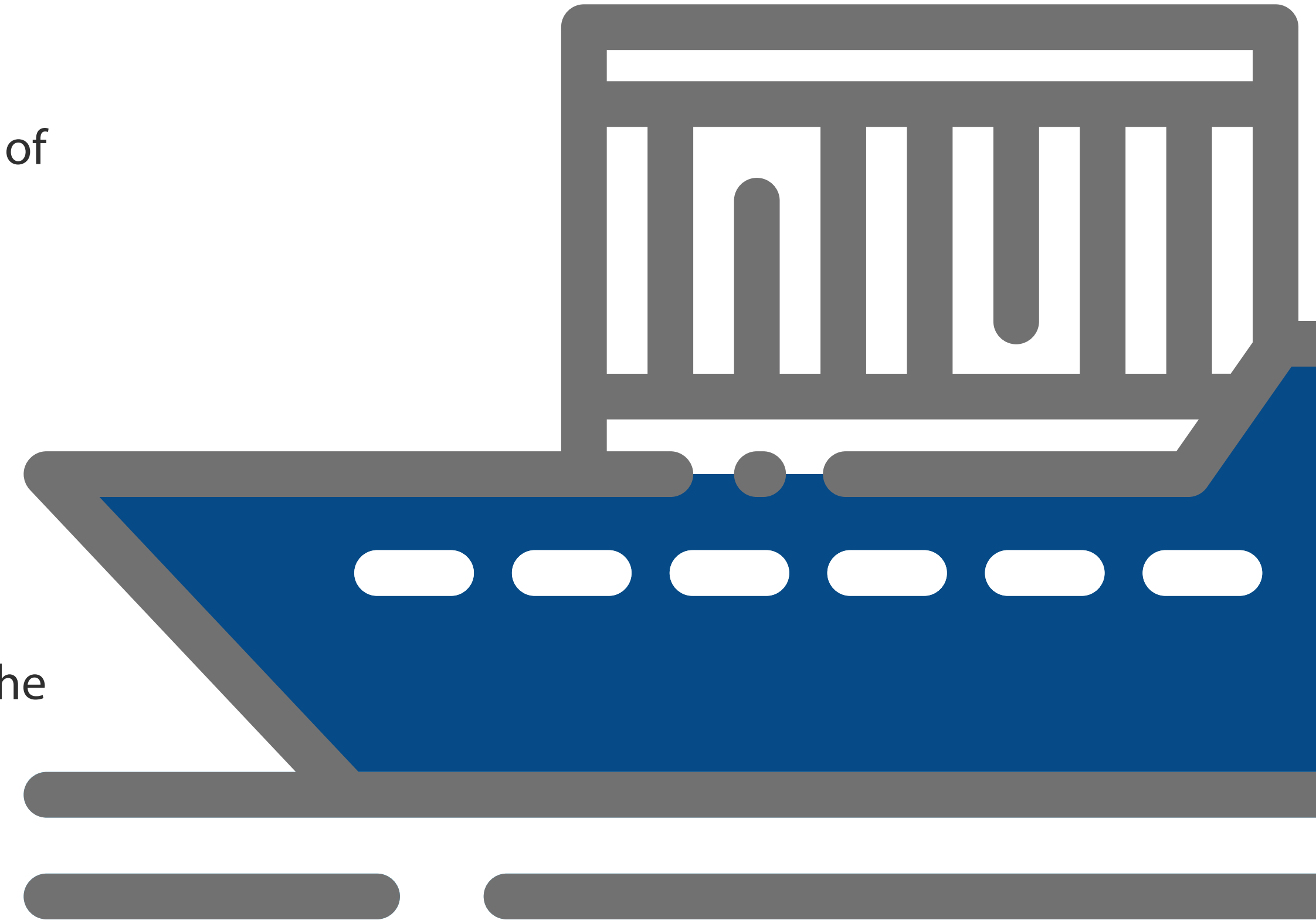
### ASIAN MARKET

Presence in India, southeast Asia and China, carrying out the following services:

- Consolidation and Storage.
- Transport and Distribution.



International  
Combined  
Freight



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## 2. The Service - International Air Freight

An extensive network of offices around the world allows us to continually improve our established service to and from Spain based on our customers needs. As an IATA air cargo agent (Nº78.47085) we have our own agreements with major airlines.

- Consolidated services for shipping imports and exports.
- Charter Service.
- Express Service.
- Hand Carry.
- Cross Trade.
- Dangerous Goods - ADR.
- Over-dimensioned loads and special operations.



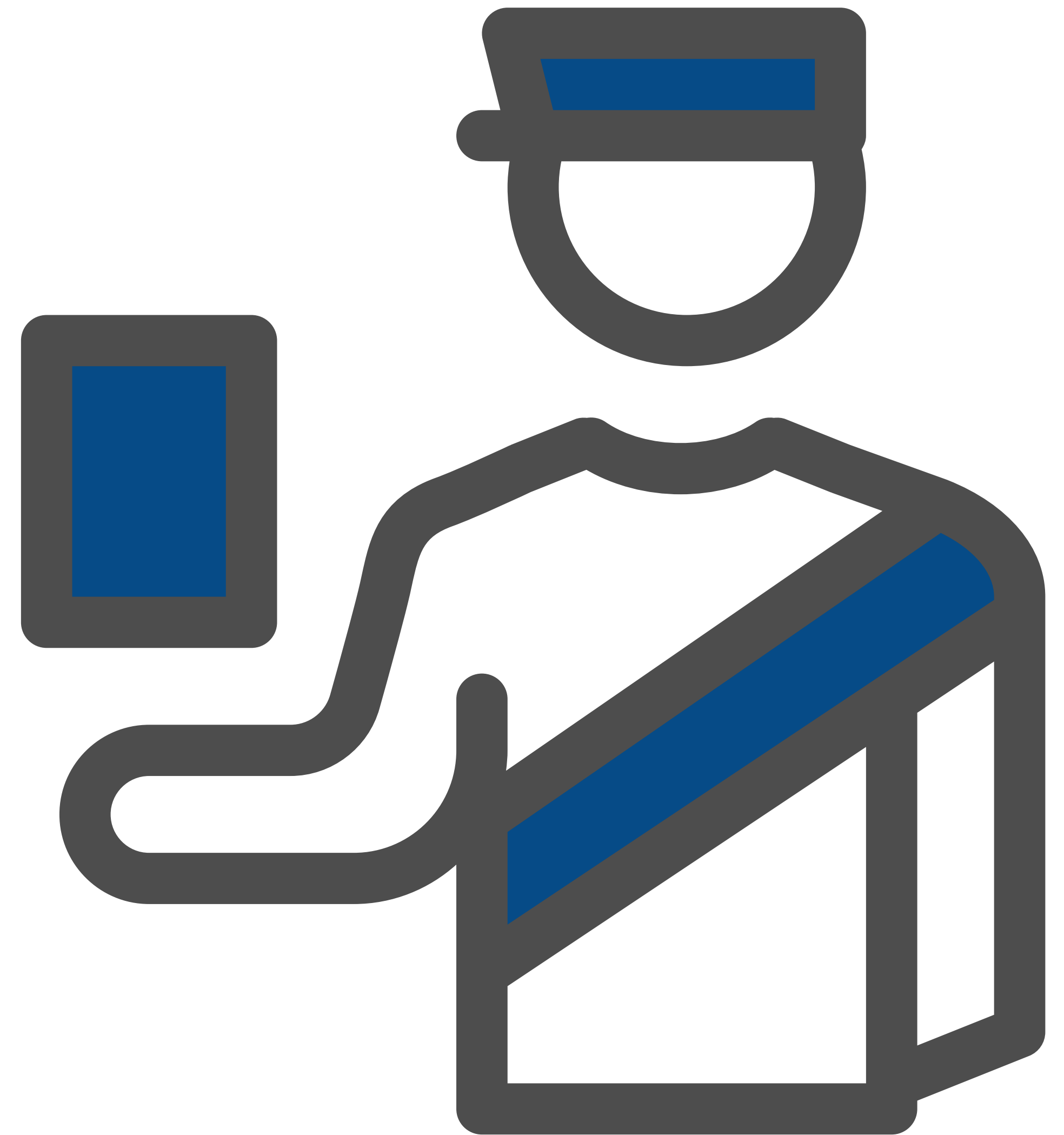
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## 2. The Service - Customs

At **Salvat Logística** we advise our customers on all issues related to foreign trade, mainly:

1. Authorised Economic Operator (OEA 2017).
2. Customs.
3. Bonded warehouses:
  - Temporary storage facility.
  - Delivered At Place (DAP).
  - Delivered Duty Paid (DDP).
  - Authorised premise for export goods (LAME).
4. Customs clearance.
5. Entities unrelated to customs.
6. Intrastat.
7. Advice and assistance for customs inspections.
8. Registered consignee of alcoholic drinks.
9. Custom services consulting.



## 2. The Service - Controlled Temperature

### Import/Export traffic throughout Europe:

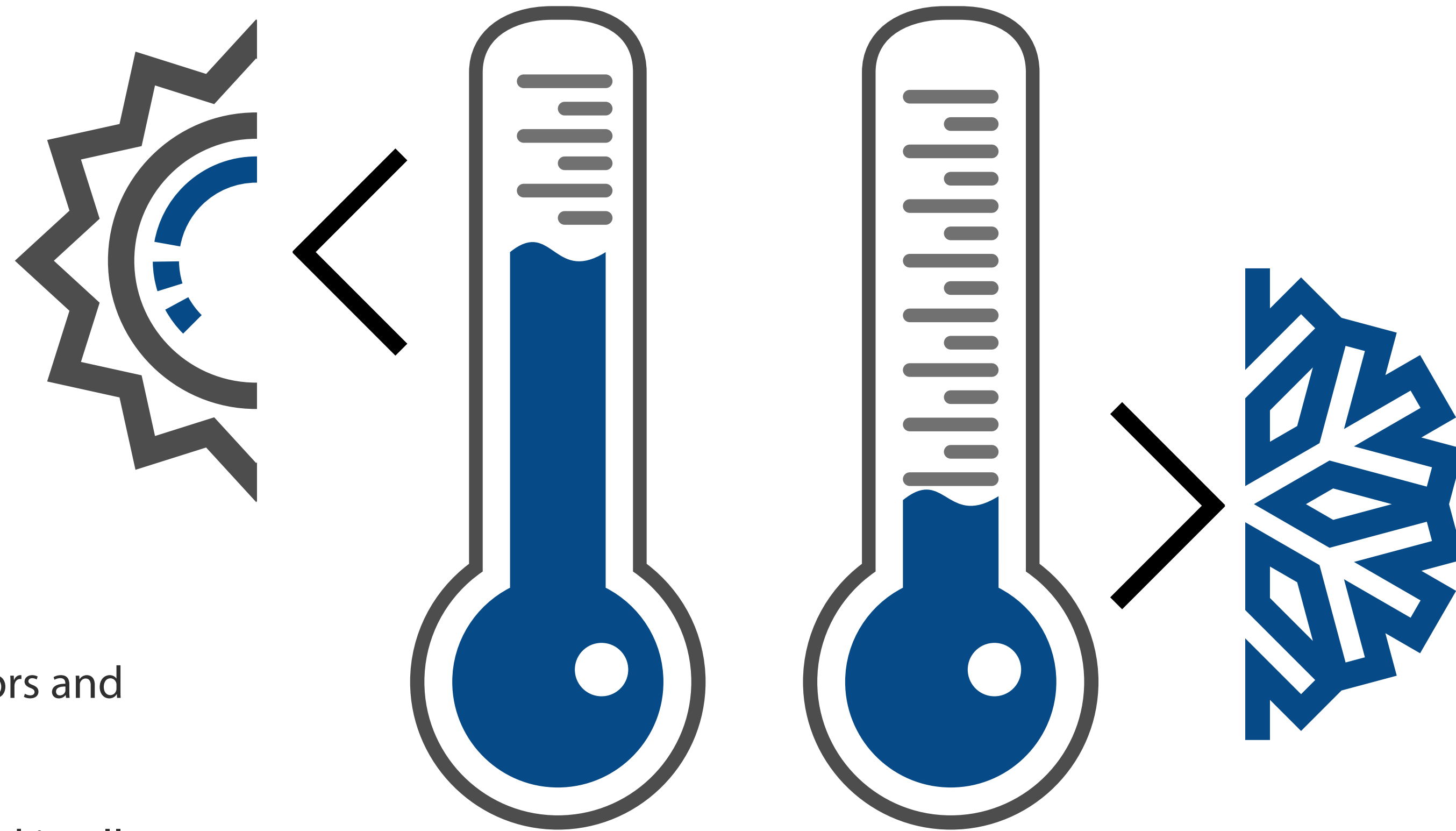
- Delivery on truck (15°/25° and 2°/8°).
- Bi-temperature prepared vehicles.

### GDP's compliance:

- Route homologation.
- Associated with AFA.
- Clean Traceability and Stepless procedure.

### Temperature control chain parameters tracking:

- Online control, with alarms and notices of opening doors and critical changes of temperature (MOVILDATA).
- Sending of online graphic at the time of delivery.
- Tracking and control of the fleet through GPS integrated in all our isotherms (MOVILDATA).



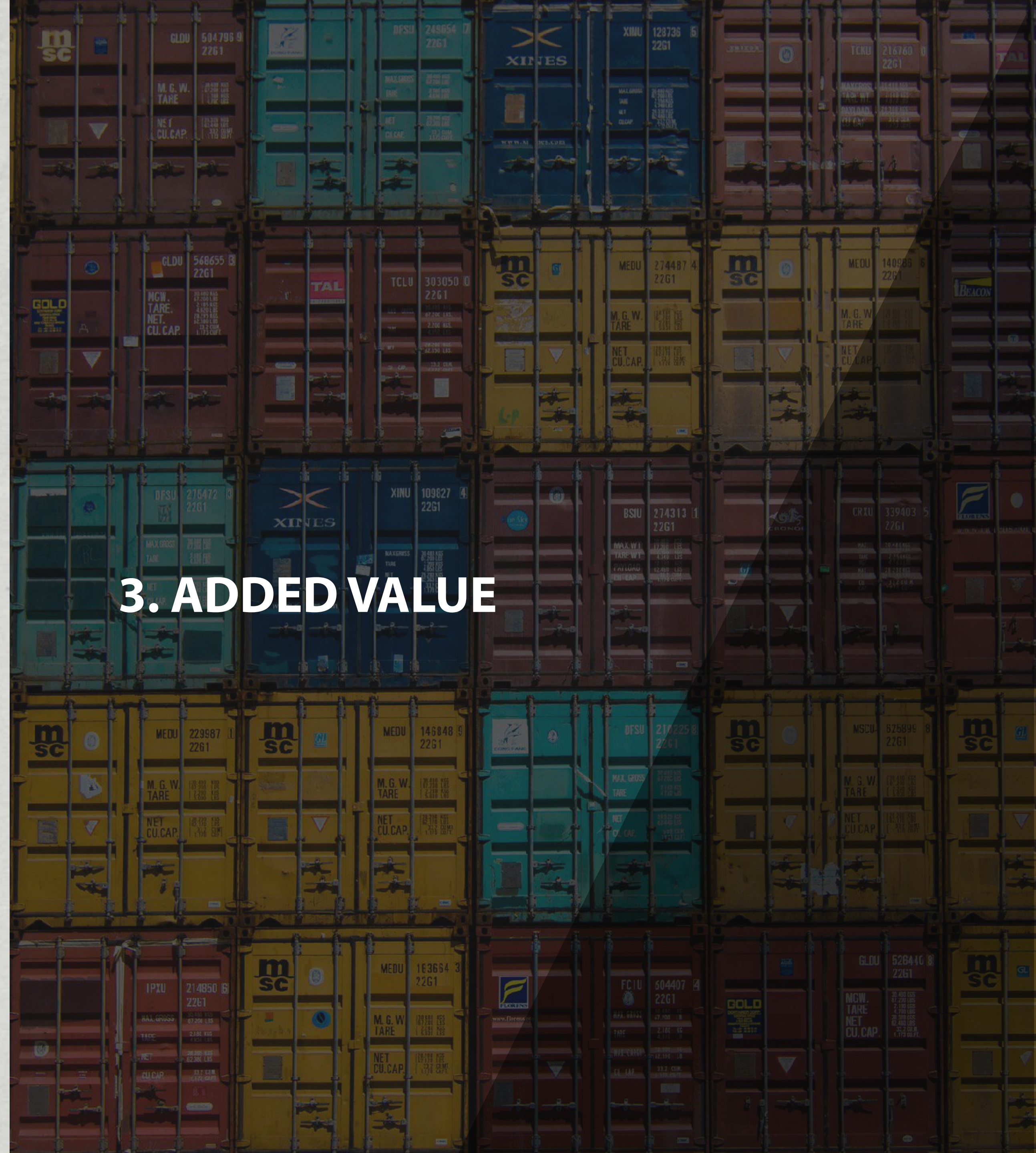
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### 3. ADDED VALUE





### 3. Added Value - Technology





### 3. Added Value - Quality Certifications



**AENOR  
ISO 9001**



**IQNET  
ISO 9001**



**AENOR  
ISO 14064-1**



**URS  
ISO 14001**



**O.E.A.**



**SQAS**



**IATA**



**GDP**

#### Other certifications:

- Corporate Social Responsibility: SEDEX - SMETA 4 Pillars.
- Health Register.
- Veterinary Registry.



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### 3. Added Value - Security

- Internal Security Department.
- Closed-Circuit Television (**CCTV**).
- Perimeter detection system.
- Alert transmission and alarm to Alarm Receiving Center (**ARC**).
- Access control and time attendance control.
- Mobility Control of persons, vehicles and goods.
- Proactive prevention and robbery, theft, misplacement and unknown loss analysis.



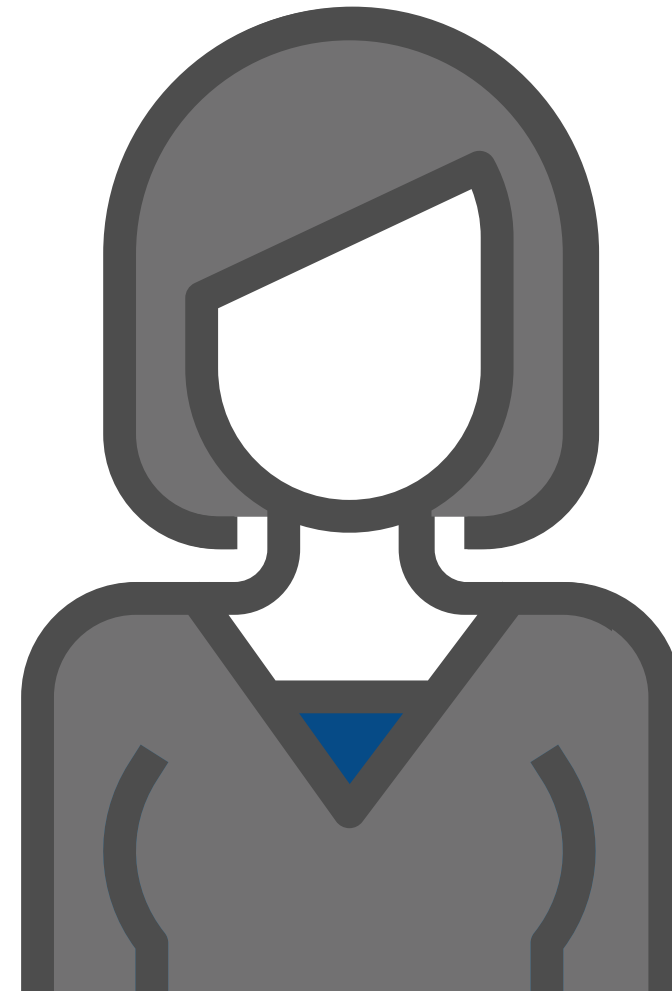


# 3. Added Value - Customer Care

## Account Managers

### Personalized Attention:

- Dedicated manager.
- Multi-client manager.
- Monitoring via web.



## Control Tower

- **Global Vision** into your Supply Chain.
- **Monitoring** of business activity.



## Tracking report

1. **Daily** reports of critical issues.
2. **Monthly** Reports:
  - Level of **Service**.
  - Delivery **Quality**.
  - Agreed **KPI's**.



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**THANK YOU  
VERY MUCH**